



Let's put
smart
to work.™

IBM University
Opportunities

Do your best work ever.

Graduate Schemes
University Placements
Summer Internships

Allison
Joined IBM 2016



This is IBM.

At IBM, work is more than a job - it's a calling: To build. To design. To code. To consult. To think along with clients and sell. To make markets. To invent. To collaborate. Not just to do something better, but to attempt things you've never thought possible. To lead in this new era of technology and solve some of the world's most challenging problems.



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What we offer

IBM is one of the world's largest IT and consulting services companies, and we recruit from all degree backgrounds, prizing skills, creativity and passion. This is your opportunity to join a company where you can make the world work better. World-class learning opportunities, mentoring and a flexible work environment - you will find a wealth of opportunities within IBM to create the career you've always imagined. You'll benefit from the support of both a professional development and task manager making sure you get the most from the programmes. What's more, you'll gain a ready-made social life – from sporting teams to a club organising discounted trips to theatres and theme parks.

Training & development

Our award-winning, bespoke training will make sure you have the personal, business and technical skills to take your career wherever you want to go - from a formal mentoring program and career development to peer support and professional development. You'll work on real projects, with real clients, all whilst being supported to gain as much as possible from the experience.

At IBM we have many training opportunities to support you in your role. IBM Skills Gateway is a free online learning portal that you can access to obtain widely recognised Digital Certifications by completing virtual learning journeys - you don't have to be part of IBM to complete them! This is a great way to enhance your CV, so have a go! ibm.com/training

Perks, Training and Development



You will also benefit from IBM rewards – offering discounted cinema tickets, high street store discounts and more!



Depending on your role, you may get a company phone to keep in touch with your clients and colleagues if you go off site.



There's a huge community of young people at IBM meaning you can carry on the fun outside of work!



You will be assigned an Early Professional Manager to oversee your personal and professional development.



You'll also be given a company laptop so that you can work on the go.



Extreme Blue Summer Internship

Our Extreme Blue Summer internship gives you the chance to tackle a real business problem over 12 intense weeks of creative thinking.

Working in either a technical or design role, you'll join a small team of fellow university students to develop an original idea and turn it into a real product. Then you'll showcase it to our executives, business partners and clients. You must be in your penultimate year of study, and on track for a 2:1 to apply to our Summer Internship programme.

Benefits of Extreme Blue:

- Free accommodation with the other Extreme Blue students near to IBM Hursley
- Unique experience and the potential to have a patent submission on your CV
- An expenses paid trip to showcase your ideas at the Extreme Blue Expo in one of 7 countries around Europe
- Create a project that could go on to be used by people around the world
- Freedom to work on a project with no constraints – we want you to be creative,
- Get real life, client-facing experience –by presenting your ideas and concepts to IBM's clients, business partners and often the press.

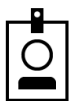


Extreme Blue is based at IBM Hursley in Winchester, home to the largest software laboratories in Europe.



University Placement Schemes

We offer 12-month University Placement opportunities in Business, Finance, Human Resources, Technology, Marketing, Software Development and Design. Whichever role you choose, you'll gain the experience, skills and contacts you need to help us solve some of our client's toughest challenges. In return, we'll give you everything you need to build the career you want, including fantastic support, training and development and a competitive salary.



Business: You will do anything from analysing our business, creating proposals for potential clients or even doing research into different areas of the market.



Finance: Accounting, financial planning, auditing, analysis or virtually any other area of finance.



HR: You'll be involved in creating and supporting initiatives and policies that help us attract the right people, and motivate them once they're working for us –so, anything from resource management, to recruitment, employee well-being or diversity.



Marketing: Your role could involve advertising, market research, organising events, managing websites, creating newsletters or working with our suppliers on the design, print and production of new promotional materials.



Software Development: You'll get involved in virtually every stage of either developing new solutions or supporting and improving existing ones.



Technology: You'll be involved with web design, problem diagnosis, database development and technical project management. Whatever role you take, you're likely to be designing, implementing and maintaining technical solutions for our clients.



Design: We're looking for designers who will create irresistible experiences for our users.

Graduate Schemes

Challenging projects, real responsibility, world class opportunities and exceptional training and development. Our graduate scheme will give you everything you need to build the kind of career you want.

You'll be in an environment that cultivates creativity and individual differences and rewards your best work. We nurture a way of working that rewards diverse thinking and bold ideas all within a flexible working environment. Graduate salaries start at £30,000 and our benefits package is highly flexible so it can be tailored to fit your lifestyle and personal circumstances.



Our Roles



Design

Join our Design team, and you won't just make great products, you'll craft experiences that will delight our users and change the culture of software design from the inside out. At the heart of innovation, you'll help to solve our client's toughest problems.



Consulting

If you love working with people and you thrive in a collaborative culture then you'll fit right in. Joining as a business, design, technology or strategic analytics consultant you'll be guided through our 2-year consulting graduate programme, giving you the confidence to realise your potential.



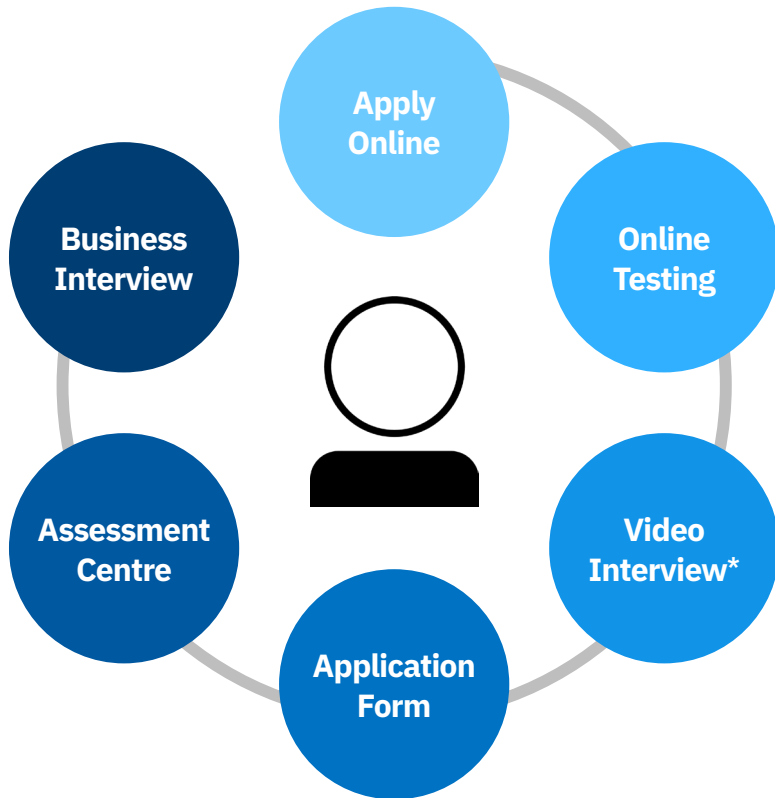
Technology

Technology is changing how we live. Behind each innovation is an business, industry or government using software in new ways. Join us, and you'll develop in-depth knowledge of our products and services, and turn high level visions and architectures into fully functioning solutions.



Application Process

We're looking for enthusiastic, driven and innovative individuals from any degree background. Take a look at our general application process for undergraduates and graduates:



*Some roles require a video interview

Now you know the process,
what are we actually looking for?

At IBM we have 8 core competencies:

- Adaptability
- Creative Problem Solving
- Passion for IBM
- Communication
- Drive
- Taking Ownership
- Client Focus
- Teamwork

When you apply consider how you can demonstrate these competencies!

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